

# RWL - RIVERWOOD LODGE RATE SCHEDULE

## 2015 RATES

| SEASON                    | DATE START                  | DATE END | SUN - THURS |         | FRI - SAT |         | OCCUPANCY |
|---------------------------|-----------------------------|----------|-------------|---------|-----------|---------|-----------|
|                           |                             |          | WEEKDAY     | WEEKEND | WEEKDAY   | WEEKEND |           |
| <b>WINTER (W)</b>         | DEC 1                       | MAR 31   | \$          | 470.00  | \$        | 520.00  | 6         |
|                           | DEC 1                       | MAR 31   | \$          | 510.00  | \$        | 560.00  | 7         |
|                           | DEC 1                       | MAR 31   | \$          | 550.00  | \$        | 600.00  | 8         |
|                           | DEC 1                       | MAR 31   | \$          | 590.00  | \$        | 640.00  | 9         |
|                           | DEC 1                       | MAR 31   | \$          | 630.00  | \$        | 680.00  | 10        |
| <b>SPRING-FALL (SF)</b>   | NOV                         | APRIL    | \$          | 550.00  | \$        | 610.00  | 6         |
|                           | NOV                         | APRIL    | \$          | 590.00  | \$        | 650.00  | 7         |
|                           | NOV                         | APRIL    | \$          | 630.00  | \$        | 690.00  | 8         |
|                           | NOV                         | APRIL    | \$          | 670.00  | \$        | 730.00  | 9         |
|                           | NOV                         | APRIL    | \$          | 710.00  | \$        | 770.00  | 10        |
| <b>HIGH SEASON (HS)</b>   | MAY 1                       | JUNE 30  | \$          | 680.00  | \$        | 770.00  | 8         |
|                           | SEP 1                       | OCT 31   | \$          | 720.00  | \$        | 810.00  | 9         |
|                           |                             |          | \$          | 760.00  | \$        | 850.00  | 10        |
| <b>SUMMER SEASON (S)</b>  | JULY 1                      | AUG 31   | \$          | 690.00  | \$        | 790.00  | 8         |
|                           | JULY 1                      | AUG 31   | \$          | 730.00  | \$        | 830.00  | 9         |
|                           | JULY 1                      | AUG 31   | \$          | 770.00  | \$        | 870.00  | 10        |
| <b>HOLIDAY SEASON (H)</b> | Recognized National Holiday |          | \$          |         |           | 790.00  | 8         |
|                           | Periods                     |          | \$          |         |           | 830.00  | 9         |
|                           |                             |          | \$          |         |           | 870.00  | 10        |
| <b>EVENT SEASON (LE)</b>  |                             |          | \$          |         |           | 690.00  | 10        |

**OCCUPANCY BASED RATE PRICING:** Rates are Occupancy Based for Each rate Period to Benefit Seasonal Group Size Variability

**RESERVATION DEPOSIT:** Reservations Less Than 45 days from the Date of Booking, Require 100% Payment of the reservation in Full.

## NATIONAL RECOGNIZED HOLIDAYS

|               | 2015      | 2016      | 2017 |
|---------------|-----------|-----------|------|
| New Years Day | Jan 1     | Jan 1     |      |
| Memorial Day  | May 22-25 | May 27-30 |      |
| 4th of July   | July 3-5  | July 3-5  |      |
| Labor Day     | Sep 4-7   | Sep 4-7   |      |
| Thanksgiving  | Nov 26-28 | Nov 24-26 |      |
| Christmas     | Dec 24-25 | Dec 24-25 |      |
| New Years Eve | Dec 31    | Dec 31    |      |

## RECOGNIZED LOCAL REGIONAL EVENTS

|                      | 2015        | 2016        | 2017 |
|----------------------|-------------|-------------|------|
| Winter Wineland      | Jan 16-17   | Jan 15-16   |      |
| Barrel Weekend 1     | Mar 6-7     | Mar 4-5     |      |
| Barrel Weekend 2     | Mar 13-14   | Mar 11-12   |      |
| Passport Weekend 2   | April 17-18 | April 15-16 |      |
| Wine and Food Affair | Nov 6-7     | Nov 4-5     |      |

|                                   |                    |   |
|-----------------------------------|--------------------|---|
| <b>ADDITIONAL NIGHTLY GUESTS:</b> | <b>\$40/Night</b>  | Beyond Occupancy Stated Above (Where Applicable). Children 3 years old and under are FREE and may be added to the occupancy of the home without charge. |
| <b>REQUIRED MIN NIGHTS:</b>       | <b>2</b>           | Year Round , Except Last Minute Availability and Specials which are offered from Time to Time.  |
| <b>EVENT/HOLIDAY MIN NIGHTS:</b>  | <b>3</b>           | Holidays and Special Event Dates Require 3 Night Minimum (See Dates Above which Apply)  |
| <b>FFL CLEANING FEE:</b>          | <b>\$250</b>       | Non-Refundable Required to Clean the property and Prepare it for the Next Guests  |
| <b>RESERVATION DEPOSIT:</b>       | <b>50%</b>         | 50% of rental fee required as Reservation Deposit to confirm dates and block off dates for your group.  |
| <b>OCCUPANCY TAXES:</b>           | <b>11%</b>         | 11% Sonoma County Lodging Tax (Inclusive of 9% TOT and 2% BIA Taxes)  |
| <b>SECURITY DEPOSIT:</b>          | <b>(\$69 ARDI)</b> | \$69 (ARDI) non-refundable Accidental Rental Damage Insurance Policy issued at booking (Provides Up To \$3,000 in Damage Protection During Your Stay)   |

**PAYMENT METHODS ACCEPTED:** **CCARD** Visa, MasterCard, AMEX, DiscoverCard, Diners Club and Checks (by request)

|                                    |          |  |   |
|------------------------------------|----------|--|---|
| <b>SPECIALS/SMALL GROUP RATES:</b> | <b>1</b> | <b>FREE NIGHT STAY</b>                 | Purchase 6 Nights, Get a 7th Night FREE                                       |
| (excluding events/holidays)        | <b>2</b> | <b>Couples Winter Discount Rate</b>    | Couples Rates and Reduced Pricing if Often Available for Last Minute Bookings |
| (excluding events/holidays)        | <b>3</b> | <b>Non-Profit Status Discount</b>      | Reduced Rates in Support of Non-Profit Group Organizations                    |
| (excluding events/holidays)        | <b>4</b> | <b>Multi-Property Booking Discount</b> | Need more room ? Book Multiple Properties and Receive a Discount              |
| (excluding events/holidays)        | <b>5</b> | <b>Family and Friends Discount</b>     | Part of Healdsburg's Historic Fitch Mountain River Community, Let Us Know     |
| (excluding events/holidays)        | <b>6</b> | <b>Repeat Guest Discount</b>           | Staying With Us Again ? Let Us Know and We Will Make Sure To Reward You !!    |

**SPECIAL EVENT/ENGAGEMENTS:** Please contact Wine Country Lodges Event Management Office 707-478-4152

**RATES SUBJECT TO CHANGE WITHOUT NOTICE:**