

WOE - WHISPERING OAKS ESTATE VIEW RATE SCHEDULE

2015 RATES

SEASON	DATE START	DATE END	SUN - THURS	FRI - SAT	OCCUPANCY
			WEEKDAY	WEEKEND	
WINTER (W)	DEC 1	MAR 31	\$	525.00 \$	6
	DEC 1	MAR 31			
	DEC 1	MAR 31			
	DEC 1	MAR 31			
	DEC 1	MAR 31			
SPRING-FALL (SF)	NOV	APRIL	\$	549.00 \$	6
	NOV	APRIL			
	NOV	APRIL			
	NOV	APRIL			
	NOV	APRIL			
HIGH SEASON (HS)	MAY 1	JUNE 30	\$	675.00 \$	6
	SEP 1	OCT 31			
SUMMER SEASON (S)	JULY 1	AUG 31	\$	695.00 \$	6
	JULY 1	AUG 31			
	JULY 1	AUG 31			
HOLIDAY SEASON (H)	Recognized National Holiday Periods		\$	795.00	6
EVENT SEASON (LE)			\$	749.00	6

OCCUPANCY BASED RATE PRICING: Rates are Occupancy Based for Each rate Period to Benefit Seasonal Group Size Variability

RESERVATION DEPOSIT: Reservations Less Than 45 days from the Date of Booking, Require 100% Payment of the reservation in Full.

NATIONAL RECOGNIZED HOLIDAYS

	2015	2016	2017
New Years Day	Jan 1	Jan 1	Jan 1
Memorial Day	May 22-25	May 27-30	
4th of July	July 3-5	July 3-5	
Labor Day	Sep 4-7	Sep 4-7	
Thanksgiving	Nov 26-28	Nov 24-26	
Christmas	Dec 24-25	Dec 24-25	
New Years Eve	Dec 31	Dec 31	

RECOGNIZED LOCAL REGIONAL EVENTS

	2015	2016	2017
Winter Wineland	Jan 16-17	Jan 15-16	
Barrel Weekend 1	Mar 6-7	Mar 4-5	
Barrel Weekend 2	Mar 13-14	Mar 11-12	
Passport Weekend 2	April 17-18	April 15-16	
Wine and Food Affair	Nov 6-7	Nov 4-5	

- ADDITIONAL NIGHTLY GUESTS:** **\$40/Night** Beyond Occupancy Stated Above (Where Applicable). Children 3 years old and under are FREE and may be added to the occupancy of the home without charge.
- REQUIRED MIN NIGHTS:** **2** Year Round , Except Last Minute Availability and Specials which are offered from Time to Time.
- EVENT/HOLIDAY MIN NIGHTS:** **3** Holidays and Special Event Dates Require 3 Night Minimum (See Dates Above which Apply)
- WOE CLEANING FEE:** **\$275** Non-Refundable Required to Clean the property and Prepare it for the Next Guests
- RESERVATION DEPOSIT:** **50%** 50% of rental fee required as Reservation Deposit to confirm dates and block off dates for your group.
- OCCUPANCY TAXES:** **11%** 11% Sonoma County Lodging Tax (Inclusive of 9% TOT and 2% BIA Taxes)
- SECURITY DEPOSIT:** **(\$69 ARDI)** \$69 (ARDI) non-refundable Accidental Rental Damage Insurance Policy issued at booking (Provides Up To \$3,000 in Damage Protection During Your Stay)

PAYMENT METHODS ACCEPTED: **CCARD** Visa, MasterCard, AMEX, DiscoverCard, Diners Club and Checks (by request)

- SPECIALS/SMALL GROUP RATES:**
- 1** **FREE NIGHT STAY** Purchase 6 Nights, Get a 7th Night FREE
- (excluding events/holidays) **2** **Couples Winter Discount Rate** Couples Rates and Reduced Pricing is Often Available for Last Minute
- (excluding events/holidays) **3** **Non-Profit Status Discount** Reduced Rates in Support of Non-Profit Group Organizations
- (excluding events/holidays) **4** **Multi-Property Booking Discount** Need more room ? Book Multiple Properties and Receive a Discount
- (excluding events/holidays) **5** **Family and Friends Discount**
- (excluding events/holidays) **6** **Repeat Guest Discount** Staying With Us Again ? Let Us Know and We Will Make Sure To Rewa

SPECIAL EVENT/ENGAGEMENTS: Please contact Wine Country Lodges Event Management Office 707-478-4152

RATES SUBJECT TO CHANGE WITHOUT NOTICE: